1. Attendees

Board member(s): President – Willie Smiley (Lot-14); VP – Steve Wells (Lot-30); Secretary/Treasurer – (Lot-20) Jim Faulk; ARB members: none, Lot owners: none

2. Board of Directors

- 1. Motion to review and adopt the September minutes. Vote 3-0
- 2. Had 2023 Annual Meeting on 11/14 at Bennett Elementary
 - Attend by the HOA's 3 Officers and the owners of Lot-5
 - Received one proxy from Lot-22
- 3. The Board position up for election was Vice President. No other candidates ran the current VP was re-elected.
- 4. Motion to review and adopt the 2024 HOA Budget. Vote 3-0
- 5. Motion to increase the 2024 Assessment rate to \$150/Quarter. Vote 3-0
- 6. Motion to continue 2024 assessment Late Fee at \$25 with 60-day notice in 2024. Vote 3-0
- 7. Motion to continue 2024 Resell Package Fee at \$200 in 2024. Vote 3-0
- 8. Motion to continue 2024 Buyer Capital Fee at \$350 in 2024. Vote 3-0
- 9. Motion to continue 2024 Buyer Admin Fee at \$50 in 2024. Vote 3-0
- 10. Motion to retain all the current HOA's vendors for 2024. Vote 3-0
- 11. Distributed 2024 HOA calendars to all Lots. 12/9/23
- 12. Mailed 2024 Holiday Cards to all Lot owners. 12/18/23
- 13. Motion to purchase the 2024 HOA calendars. Vote 3-0
- 14. Motion to purchase the 2024 HOA holiday cards. Vote 3-0

3. Virginia Property Owners Association - (POA)

- 1. Lot- Their real estate agent contacted the HOA pertaining to the leasing of Lot- ... 9/21/23
 - HOA Secretary mailed notice to Lotinformation. 9/29/23
 - HOA president was contracted by Lot 10/5/23

 Pertaining to HOA leasing regulations and documents.
 - HOA Secretary reissued 9/29/23 letter and links to documents to HOA President. 10/6/23
 - Lot-10/15/23
 replied to HOA with confirmation of receipt of materials and forwarding POC information.
- Lot-gradient Contacted by Avanta Risk Management pertaining to the pending Lot questions pertaining to the HOA fees and obtaining the "resale documents." 10/18-19/23
 - HOA Secretary/Treasurer responded and answered questions. 10/18-19/23
 - Avanta Risk Management contacted and requested "resell package." 11/20/23
 - HOA Secretary/Treasurer contacted the ARB lead for inspection feedback. 11/21/23
 - HOA Secretary/Treasurer disbursed "resale package for to Avanti Risk Mgt. 11/27/23
 - HOA Secretary/Treasurer was contacted by real estate agent requesting an HOA letter certifying the violations had been remedied. 1/11/24
 - HOA Secretary/Treasurer emailed HOA letter certifying the violations had been remedied. 1/12/24
- 3. Received documentation from Virginia DPOR pertaining to the HOA's 2024 license renewal. 11/16/23
 - HOA Secretary/Treasurer completed renewal application and submitted with renewal fee. 12/4/23
 - HOA application and renewal were approved and the HOA received its 2024 License. 12/23
- 4. Received an assessment payment from previous owner but the HOA has no return to sender address. Motion to no cash and keep in file full 90 days. **Vote 3-0**

4. Financial

Assessments

- 1. Lots Paid in Full (as of 12/31/23)
 - For Year = 44 / 94%
- 2. Lots Paid for in 2024 (as of 1/15/24)
 - 1st Quarter = 36 / 72%
 - Quarter = 11 / 23% 0 2nd
 - 0 3rd Quarter = 10 / 21%
 - 4th Quarter = 10 / 21%

Past Due / Collections.

- 1. Total 2021-23 assessments in arrears = \$2,900 (3-Lots) (as of 12/31/23)
 - Total = \$1,610Lot
 - Owes from 2021 = \$140
 - Owes 1st / 2nd / 3rd / 4th Quarters + Late Fees 2022 = \$660
 - Owes 1st Quarter 2023 = \$140 + \$25 = \$165
 - Owes 2nd Quarter 2023 = \$140 + \$25 = \$165
 - Owes 3rd Quarter 2023 = \$140 + \$25 = \$165
 - Owes 4th Quarter 2023 = \$140 + \$25 = \$165
 - Owes 1st Quarter 2024 = \$150
 - Motion to issue letter to Lot- for collection of past dues. Vote 3-0, 1/15/23

 - Motion to issue letter to Lot-Motion to issue letter to Lot-Motion to issue letter to Lot-Motion to issue letter to Lot-for collection of past dues. Vote 2-0, 4/11/23, mailed 4/12/23 Motion to issue letter to Lot-for collection of past dues. Vote 3-0, 5/23/23, mailed 5/30/23
 - Motion to issue letter to Lot- for collection of past dues. Vote 3-0, 8/29/23, mailed 8/31/23
 - Motion to start the process to find a local Manasass area Attorney to start the collection process after the March 5, 2024 meeting if assessments are still outstanding; mail a current letter to the Lot owner pertaining to collection and the HOA assessments for . Vote 3-0
 - HOA sent letter on 1/17/24.
 - Total = \$975 Lot
 - \rightarrow Owes from 2022 = \$140 + \$25 = \$165
 - Owes 1st Quarter 2023 = \$140 + \$25 = \$165
 - Owes 2nd Quarter 2023 = \$140 + \$25 = \$165
 - Owes 3rd Quarter 2023 = \$140 + \$25 = \$165
 - Owes 4th Quarter 2023 = \$140 + \$25 = \$165
 - Owes 1st Quarter 2024 = \$150

 - Motion to issue letter to Lot-Motion to issue letter to Lot-Motion to issue letter to Lot-Motion to issue letter to Lot-for collection of past dues. Vote 3-0, 5/23/23, mailed 5/30/23 Motion to issue letter to Lot-for collection of past dues. Vote 3-0, 8/29/23, mailed 8/31/23

 - Owner contacted HOA (text) inquiring about amount owned and HOA Secretary responded. 11/23/23
 - Motion to start the process to find a local Manasass area Attorney to start the collection process after the March 5, 2024 meeting if assessments are still outstanding; mail a current letter to the Lot owner pertaining to collection and the HOA assessments for Lot-
 - HOA sent letter on 1/17/24.
 - Lots Total = \$315
 - Owes 4th Quarter 2023 = \$140 + \$25 = \$165
 - Owes 1st Quarter 2024 = \$150
 - Motion to issue past due letter from the HOA. Vote 3-0

- 2. Mailed 3rd Quarter 2023 Assessment "Reminder" letters were mailed to (11) Lots on: 1/16/24
- 3. Mailed 3rd Quarter 2023 Assessment "Late Fee Will Be Assessed" letters will be mailed to (xx) Lots on 1/22/24
- 4. Mailed 3rd Quarter 2023 Assessment "Late Fee Assessed" letters will be mailed to (xx) Lots on: 3/1/24

Operating Account

- 1. General Ledger
 - \circ \$837 (as of 12/31/23)
 - \circ \$8,648 (as of 1/15/24)
- 2. Expenditures (budgeted average allowance was \$2,302 / month)
 - January 2023 \$4.859 February 2023 \$ 709 March 2023 \$5,259 o April 2023 \$2,075 May 2023 \$1,678 + \$25,000 (transfer to CD) June 2023 \$2,159 0 July 2023 \$1,434 0 August 2023 \$2,468 Sept. 2023 \$1,609 0 October 2023 \$2,199 0 Nov. 2023 \$4,064 o Dec. 2023 \$2,208
- 3. Budget Percentages

January 2024

Expenditures for 2023 will \$944 or 3.2% of budget - (as of 1/15/24)

Reserve Funds

1. Reserve Savings balance = \$7,236 - (as of 12/31/23)

\$ 944

- 2. Reserve CD balance = \$25,530 (as of 11/4/23)
- 3. Motion to adopt the 2023 Reserve Fund Study review. Vote 3-0
- 4. Per the 2024 adopted HOA budget allocation; Motion to transfer \$1500 to Reserve Fund. Vote 3-0

Other

- 1. Review the 2023 "Year-End" Financial Summary.
- 2. Review the 2023 "Historical Financial" Summary.
- 3. HOA Secretary/Treasurer submitted paperwork and \$600 deposit to HOA CPA for completing the 2023 Tax returns and Financial Reviews. 12/12/23
- 4. HOA Secretary/Treasurer submitted all 2023 financial records to HOA CPA for completing the 2023 Tax returns and Financial Reviews. 1/16/24

5. Common Areas

- 1. Motion to continue mulching, cutting, trimming, and fertilization of Common Areas in 2024. Vote 3-0
- 2. Motion to perform \$1000 in maintenance within the fenced containment ponds in winter of 2024. Vote 3-0
- 3. Trimmed all the bushes at the entrance monuments and the branches on the tree blocking the sidewalk and the Stop Sign. 12/17/23
- 4. Lot- contacted the HOA pertaining to the tree removal in the Common Area adjacent to Lot.
 - They had questions pertaining to what the HOA-VP had informed them vs the actual vote and 1 tree removal. 11-15-23
- 5. HOA VP indicated the Lot owner was okay with the remaining trees.

6. HOA Webpage

Content / Design

- 1. HOA Secretary added/updated/posted the following content.
 - Updated the VA House of Delegate district to the newly formed 22nd district information.
 - Updated the 2024 Assessment rate information.
 - Updated the 2024 Annual budget.

Technical

- 1. Motion to contact the current Webmaster to ask if he plans on continuing in 2024. Vote 3-0
- 2. Google Analytics Services Usage data from the Wix.com web hosting service:

2020	Users – 250;	Sessions - 452;	Avg. Session Duration: 3:51;	Direct 55%	Search 46%
2021	Users - 333;	Sessions - 423;	Avg. Session Duration: 2:25;	Direct 64%	Search 39%
2022	Users - 385;	Sessions - 565;	Avg. Session Duration: 1:89;	Direct 68%	Search 32%
2023	Users - 376;	Sessions - 419;	Avg. Session Duration: 1.83;	Direct 62%	Search 38%
Jan-23	Users - 48;	Sessions - 51;	Avg. Session Duration: 1:04;	Direct 57%	Search 43%
Feb-23	Users – 35;	Sessions - 36;	Avg. Session Duration: 1:11;	Direct 64%	Search 36%
Mar-23	Users – 38;	Sessions - 43;	Avg. Session Duration: 1:10;	Direct 67%	Search 33%
Apr-23	Users - 26;	Sessions - 27;	Avg. Session Duration: 1:42;	Direct 78%	Search 22%
May-23	Users – 30;	Sessions - 37;	Avg. Session Duration: 3:01;	Direct 62%	Search 38%
Jun-23	Users – 28;	Sessions - 33;	Avg. Session Duration: 2:06;	Direct 42%	Search 58%
July-23	Users - 30;	Sessions - 35;	Avg. Session Duration: 2:23;	Direct 58%	Search 42%
Aug-23	Users – 25;	Sessions - 27;	Avg. Session Duration: 1;45;	Direct 62%	Search 38%
Sept-23	Users – 31;	Sessions - 34;	Avg. Session Duration: 2;05;	Direct 64%	Search 36%
Oct-23	Users – 27;	Sessions - 29;	Avg. Session Duration: 1;54;	Direct 63%	Search 37%
Nov-23	Users - 30;	Sessions - 36;	Avg. Session Duration: 2:42;	Direct 59%	Search 41%
Dec-23	Users – 28;	Sessions - 31;	Avg. Session Duration: 2:02;	Direct 64%	Search 36%

7. Architectural Review

Board Actions

1. Motion to conduct the 2024 ARB Walk-through's and forward schedule to ARB members. Vote 3-0

Initial Walk-thru complete between – April 15-30, 2024
 First re-walk thru complete between – July 15-31, 2024
 Second re-walk thru complete between – September 15-30, 2024
 Final re-walk thru complete before Annual Meeting – in November 2024

2. Motion to mail 2023 ARB pre-inspection notice letters to all Lots and owners by April 1, 2023. Vote 3-0

3. Motion to contact the current (3) ARB members asking if they plan on continuing in 2023. Vote 3-0

ARB Member Feedback

1. No items

ARB Applications – (Submitted, Pending and/or Approved) - since last Board Meeting:

1. No items

Leased Lots within Community

- 1. Vanore (2) and Cabin Ridge (1) for a total of 6.4% of the Lots in the community.
 - Lot-26 was leased starting 11-23
 - o Owners are located in Herndon, Ashburn, and Overseas

ARB Historical Inventory - (12-31-23)

1. Lot external ARB improvements by percentage: - (last updated 12-31-22)

Lot Ownership Historical Data - (12-31-23)

13 Lots with 1-Owner	29%	Cabin Ridge sales	30
18 Lots with 2-Owners	38%	Vanore Place sales	18
11 Lots with 3-Owners	24%	Corryton Court sales	9
4 Lots with 2-Owners	9%		
1 Lot with 5-Owners	2%		

8. Notice of Violations

- 1. There were (21) or (45%) of Lots issued ARB Notice of Violations. This was the highest in 7 years.
 - o Summary of Lots with 2023 HOA violations.
 - ➤ Cabin Ridge Court (15) or 71% of Lots.
 - Corryton Court (5) or 63% of Lots.
 - ➤ Vanore Place (6) or 30% of Lots.
 - Most Common Violations issued.
 - Clean Siding (11)
 - Paint/Repair Wood Trim (8)
 - > Paint Shutters (8) and Missing Shutters (2)
 - ➤ Chimney Cap (4)
 - Vehicles (3)
- 2. Letters were mailed to all Lots with 2023 Notice of Violations. 5/8/23
- 3. ARB 2023 re-walk-thru data. 8/29/23
 - Summary of Lots with 2023 HOA violations.
 - ➤ Cabin Ridge Court (15) or 71% of Lots.
 - (9) remedied; (1) partially remedied; (5) no items remedied. 8/29/23
 - o (11) remedied; (1) partially remedied; (3) no items remedied. 12/9/23
 - ➤ Corryton Court (5) or 63% of Lots.
 - o (1) remedied; (1) partially remedied; (3) no items remedied. 8/29/23
 - (2) remedied; (2) partially remedied; (1) no items remedied. 12/9/23
 - ➤ Vanore Place (6) or 30% of Lots.
 - o (2) remedied; (2) partially remedied; (2) no items remedied. 8/29/23
 - (3) remedied; (1) partially remedied; (2) no items remedied. 12/9/23
- 3. Motion to send all owners with outstanding ARB violations letters to complete by 10/29/23. Vote 3-0 8/29/23
 - Mailed 2nd Notice NOV letters to (12) Lots. 8/31/23
- 4. Lot- contacted HOA (via website) providing status per the "chimney cap" repairs. 9/5/23
- 5. Lot- contacted the HOA indicating they have remedied all their ARB violations. 10/4/23

9. Adjournment & Scheduling of next Board Meeting

- Meeting adjourned at 6:15pm.
- Motion for next Meeting to be held on March 5, 2024 at 5:00pm. Vote 3-0